



YBL INTERNATIONAL SEARCH

Head of Business Development Transformation - Unit Trust

(Reference No. : AP/1190)

The job responsibility -

- In-depth knowledge of unit trust market and products in Malaysia
- Knowledge of recruiting and managing a unit trust consultant sales force
- Knowledge of organising unit trust sales and marketing (via consultants sales force)
- Ability to recruit new consultants and grow a sales force
- Ideally age around 40.
- Ability and passion to transition into a head of unit trust business and assume the responsibility of driving the business.
- In short, a person who can assume ultimate responsibility from end to end of the unit trust business ie. from sales, marketing, managing consultants to overview of operations and compliance.

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